

GORDON H. HANSON

Curriculum Vitae

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Education

Ph.D. Economics, Massachusetts Institute of Technology, 1992.
A.B. Economics, summa cum laude, Occidental College, 1986.

Academic Positions

University of California, San Diego.
Professor, Graduate School of International Relations and Pacific Studies, 2001 to present.
Professor, Department of Economics, 2003 to present.
Director, Pac Rim Summer Seminar in U.S. Studies, 2003 to present.
Co-Director, Center for U.S.-Mexican Studies, 2003-2004.
University of Michigan, Ann Arbor.
Associate Professor, Department of Economics, 1998-2001.
Associate Chair, Department of Economics, 1999-2001.
Associate Professor, School of Business Administration, 1998-2001.
University of Texas, Austin.
Assistant Professor, Department of Economics, 1992-1998.

Awards and Professional Activities

Advisory Committee, Institute for International Economics, 2005 to present.
Co-Editor, *Journal of Development Economics*, 2004 to present.
Director, NBER Working Group on Trade and Organizations, 2001 to present.
Co-Organizer of NBER Summer Institute on International Trade and Investment, 2001-2002.
NTT Fellow, School of Business Administration, University of Michigan, 2000-2001.
Research Associate, National Bureau of Economic Research, 1999 to present.
Faculty Research Fellow, National Bureau of Economic Research, 1993-1999.
Outstanding Economics Professor, University of Texas, 1996-1997.
MacArthur Scholar Award, Center for International Studies, MIT, 1990-1991.
Thomas J. Watson Foundation Fellowship, 1986-1987.

Editorial Boards: *Journal of Economic Literature*, 2004 to present.
North American Journal of Economics and Finance, 2004 to present.
Review of Economics and Statistics, 2002 to present.
Journal of International Economics, 1997 to present.
Journal of Economic Geography, 1999 to present.
B.E. Journals in Economic Analysis and Policy, 2001 to present.
American Economic Review, 1997-2003.

Other Professional Experience

Consultant, Inter-American Development Bank, 2004-2005.
Visiting Fellow, International Economics Section, Princeton University, March 2002.
Visiting Scholar, Department of Economics, Tel Aviv University, May 2000.
Visiting Scholar, Inter-American Development Bank, July 1995 and July 1996.
Consultant, The World Bank, 1993-1994 and 2002.
Visiting Scholar, El Colegio de Mexico, Mexico City, 1990-1991.
Consultant, Ministry of Trade and Industrial Promotion, Mexico City, 1991.

Grants

“Summer Seminar in U.S. Studies for Young Professionals from the Pacific Rim,” 2005-2007, Henry Luce Foundation.
“The Mexico Data Web: A Binational Internet Data Resource on Mexico and U.S.-Mexico Relations,” University of California Institute for Mexico and the United States, 2004-2005. (with Christopher Woodruff and Rene Zenteno)
“Empirical Evidence on the Global Operations of Multinational Firms,” National Science Foundation, 2002-2004. (with Matthew J. Slaughter)
“Global Production and the U.S. Labor Market,” Russell Sage Foundation, 1999-2001.
“The Exact Measurement of Productivity, Outsourcing, and its Impact on Wages,” National Science Foundation, 1997-2000. (with Robert C. Feenstra)
“Trade and Industry Location in the U.S.-Mexico Border Region,” Center for the Study of Western Hemispheric Trade, University of Texas, 1995-1996.
“NAFTA and the Mexican Apparel Industry,” U.S. Department of Labor, 1991.

Journal Articles

“Ownership and Control in Outsourcing to China: Estimating the Property Rights Theory of the Firm,” *Quarterly Journal of Economics*, forthcoming. (with Robert Feenstra)
“Market Potential, Increasing Returns, and Geographic Concentration,” *Journal of International Economics*, forthcoming.
“Vertical Production Networks in Multinational Firms,” *Review of Economics and Statistics*, forthcoming (with Raymond Mataloni and Matthew Slaughter)
“International Migration, Self-Selection, and the Distribution of Wages: Evidence from Mexico and the United States,” *Journal of Political Economy*, April 113(2005): 239-281. (with Daniel Chiquiar)
“The Home Market Effect and Bilateral Trade Patterns,” *American Economic Review*, September, 94(2004): 1108-1129. (with Chong Xiang)
“Intermediaries in Entrepôt Trade: Hong Kong Re-Exports of Chinese Goods,” *Journal of Economics and Management Strategy*, 13(2004): 3-36. (with Robert Feenstra)
“The Value of Information in International Trade: Gains to Outsourcing through Hong Kong,” *Advances in Economic Analysis and Policy*, Vol. 4(2004): No. 1, Article 7. (with Robert Feenstra and Sounghua Lin) <http://www.bepress.com/bejeap/advances/vol4/iss1/art7/>

"Technology, Trade, and Adjustment to Immigration in Israel," *European Economic Review*, 48(2004): 403-428. (with Matthew Slaughter and Neil Gandal)

"Labor-Market Adjustment in Open Economies: Evidence from U.S. States," *Journal of International Economics*, 57(2002): 3-29. (with Matthew Slaughter)

"Does Border Enforcement Protect U.S. Workers from Illegal Immigration?" *The Review of Economics and Statistics*, 84(2002): 73-92. (with Raymond Robertson and Antonio Spilimbergo) Reprinted in Andrew P. Morrison and Samuel Estreigher, eds., *Cross-Border Human Resources, Labor and Employment Issues*, Amsterdam: Kluwer, 2005, pp. 47-94.

"U.S.-Mexico Integration and Regional Economies: Evidence from Border-City Pairs," *Journal of Urban Economics*, 50(2001): 259-287.

"Political Economy, Sectoral Shocks, and Border Enforcement," *Canadian Journal of Economics*, 34(2001): 612-638. (with Antonio Spilimbergo) Reprinted in Andrew P. Morrison and Samuel Estreigher, eds., *Cross-Border Human Resources, Labor and Employment Issues*, Amsterdam: Kluwer, 2005.

"Scale Economies and the Geographic Concentration of Industry," *Journal of Economic Geography*, 1(2001): 255-276.

"Aggregation Bias in the Factor Content of Trade: Evidence from U.S. Manufacturing," *American Economic Review Papers and Proceedings*, 90(2000): 150-160. (with Robert Feenstra)

"Illegal Immigration, Border Enforcement and Relative Wages: Evidence from Apprehensions at the U.S.-Mexico Border," *American Economic Review*, December 89(1999): 1337-57. (with Antonio Spilimbergo)

"The Impact of Outsourcing and High-Technology Capital on Wages: Estimates for the United States, 1979-1990," *Quarterly Journal of Economics*, 114(1999): 907-940. (with Robert Feenstra)

"Who Gains from Trade Reform? Some Remaining Puzzles." *Journal of Development Economics*, 51(1999): 315-324. (with Ann Harrison)

"Trade, Technology, and Wage Inequality in Mexico," *Industrial and Labor Relations Review*, 52(1999): 271-288. (with Ann Harrison)

"Regional Adjustment to Trade Liberalization," *Regional Science and Urban Economics*, 28(1998): 419-444.

"North American Economic Integration and Industry Location," *Oxford Review of Economic Policy*, 14(1998): 30-44.

"Increasing Returns, Trade, and the Regional Structure of Wages," *Economic Journal*, 107(1997): 113-133. Reprinted in J. Vernon Henderson, ed., *New Economic Geography*, Cheltenham, UK: Edward Elgar, 2005, pp. 331-351.

"Spillovers, Foreign Investment, and Export Behavior," *Journal of International Economics*, 43(1997): 103-132. (with Brian Aitken and Ann Harrison)

"Foreign Direct Investment and Relative Wages: Evidence from Mexico's Maquiladoras," *Journal of International Economics*, 42(1997): 371-394. (with Robert C. Feenstra)

"Localization Economies, Vertical Organization, and Trade," *American Economic Review*, December 86(1996): 1266-1278.

"Globalization, Outsourcing, and Wage Inequality," *American Economic Review Papers and Proceedings*, 86(1996): 240-245. (with Robert Feenstra)

"Agglomeration, Dispersion, and the Pioneer Firm," *Journal of Urban Economics*, 39(1996): 255-281. Reprinted in Bernard Yeung and Joanne Oxley, eds., *Structural Change, Industrial Location, and Competitiveness*, Cheltenham, UK: Edward Elgar, 1997.

"Economic Integration, Intraindustry Trade, and Frontier Regions," *European Economic Review*, 40(1996): 941-950.

"Incomplete Contracts, Risk, and Ownership," *International Economic Review*, 36(1995): 341-63.

"Antitrust in Post-Privatization Latin America: An Analysis of the Mexican Airline Industry," *Quarterly Review of Economics and Finance*, 34 (1994): 199-216.

"LDC Debt Will Restructure U.S. Banking," *Challenge*, 32(1989): 44-49. (with Richard Feinberg)

Books

Why Does Immigration Divide America? Public Finance and Political Opposition to Open Borders, Institute for International Economics, forthcoming.

Immigration Policy and the Welfare State, Oxford University Press, 2002. (with Tito Boeri and Barry McCormick)

Other Publications

"Globalization, Labor Income, and Poverty in Mexico," in Ann Harrison, ed., *Globalization and Poverty*, University of Chicago Press and the NBER, forthcoming.

"Challenges for U.S. Immigration Policy," in C. Fred Bergsten, ed., *The United States and the World Economy: Foreign Economic Policy for the Next Decade*, Institute for International Economics, 2005, 343-372.

"What Has Happened to Wages in Mexico since NAFTA? Implications for Hemispheric Free Trade," in Antoni Esteveordal, Dani Rodrik, Alan Taylor, and Andres Velasco, eds., *Integrating the Americas: FTAA and Beyond*, Harvard University Press, 2004, pp. 505-538.

"The Role of Multinational Corporations in International Business Cycle Transmission: Skew Lines or Arbitrage Opportunities?" in Horst Siebert, ed., *Macroeconomic Policies in the World Economy*, Springer, 2004, pp. 133-155. (with Matthew Slaughter)

“Multinationals and Linkages: Comment,” *Economia*, 4(2004): 157-159.

“Principles for Reforming U.S. Immigration Policy: Commentary,” in Wayne A. Cornelius, Philip L. Martin, James Hollifield, and Takeyuki Tsuda, eds., *Controlling Immigration, 2nd Edition*, Stanford University Press, 2004, pp. 86-90.

“Preferential Trade Arrangements vs. Open Regionalism: Comment,” by Taijii Furusawa, in Robert M. Stern, ed., *Issues and Options for U.S.-Japan Trade Policies*, University of Michigan Press, 2002, pp. 269-271.

“Labour Markets: What Reforms Are Needed in the West to Absorb the Shock of Enlargement More Effectively?,” in Tito Boeri, ed., *Whose Afraid of the Big Enlargement? Economic and Social Implications of the European Union’s Prospective Eastern Expansion*, CEPR Policy Paper No. 7, 2002: 2-10. (with Giuseppe Bertola)

“Global Production and Inequality: A Survey of Trade and Wages,” in E. Kwan Choi and James Harrigan, eds., *Handbook of International Trade*, Blackwell, 2002. (with Robert Feenstra)

"Expansion Strategies of U.S. Multinational Firms," in Dani Rodrik and Susan Collins, eds., *Brookings Trade Forum 2001*, 2001: 245-282. (with Matthew Slaughter and Raymond Mataloni)

“Should Countries Promote Foreign Direct Investment?” Research Program of the Group of 24, September 2000, <http://ksghome.harvard.edu/~drodrik.academic.ksg/G24Papers.htm>.

“Firms, Workers, and the Geographic Concentration of Economic Activity,” in Gordon Clark, Meric Gertler, and Maryann Feldman, eds., *Handbook of Economic Geography*, Oxford University Press, 2000, pp.477-496 .

"Offshore Assembly from the United States: Production Characteristics of the 9802 Program," in Robert Feenstra, ed., *The Impact of International Trade on Wages*, University of Chicago Press and the NBER, pp. 85-128. (with Robert Feenstra and Deborah Swenson)

"Mexican Migration and U.S. Policy Options," in Peter Hakim and Nora Lustig, eds., *Immigration in U.S.-Mexican Relations*, Brookings Institution, 1998, pp. 16-26. (with Antonio Spilimbergo)

"The Effects of Off-Shore Assembly on Industry Location: Evidence from U.S. Border Cities," in Robert C. Feenstra, ed., *Effects of U.S. Trade Protection and Promotion Policies*, University of Chicago Press and the NBER, 1997, pp. 297-322.

"Foreign Investment, Outsourcing and Relative Wages," in Robert C. Feenstra, Gene M. Grossman, and Douglas A. Irwin, eds., *Political Economy of Trade Policy: Essays in Honor of Jagdish Bhagwati*, MIT Press, 1996, pp. 89-127. (with Robert Feenstra)

Technopolis: High-Technology Industry and Regional Development in Southern California, Allen J. Scott, in *Journal of Economic Literature*, 9(1995). (book review)

"Industrial Organization and Mexico-U.S. Free Trade," in Edna Bonacich, Lucie Chang, Norma Chinchilla, Nora Hamilton, and Paul Ong, eds., *Global Production: The Apparel Industry in the Pacific Rim*, Temple University Press, 1994, pp. 230-246.

"Mexico-U.S. Free Trade and the Location of Production," in Peter M. Garber, ed., *The Mexico-U.S. Free Trade Agreement*, MIT Press, 1993, pp. 163-186. (with Paul Krugman)

"Localización Industrial, Especialización Vertical y Libre Comercio," in Jorge Carrillo, Fernando Cortés, Orlandina de Oliveira, and Lugar Pries, eds., *Ajuste Estructural, Mercados Laborales y TLC*, El Colegio de México, 1993, pp. 309-336.

"Volkswagen de Mexico's North American Strategy," Harvard Business School, Case N9-793-119, April 19, 1993. (with Helen Shapiro)

Working Papers

"Individual Preferences over High-Skilled Immigration in the United States," February 2005. (with Kenneth Scheve and Matthew Slaughter)

"Emigration, Labor Supply and Earnings in Mexico," January 2005.

"Local Public Finance and Individual Preferences over Globalization Strategies," NBER Working Paper No. 11028, January 2005. (with Kenneth Scheve and Matthew Slaughter)

"Emigration and Educational Attainment in Mexico," April 2004. (with Christopher Woodruff)

Academic Presentations

Over 125 presentations at academic conferences and research seminars at 70 universities and research institutions in 15 countries.